

Message Text

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PAGE 01 LUSAKA 00026 031544Z

42

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 INT-05 OES-03 STR-01 L-02 CIAE-00

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FM AMEMBASSY LUSAKA

TO USDOC WASHDC

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LIMITED OFFICIAL USE LUSAKA 0026

EO 11652: N/A

TAGS: BEP, ZA

SUBJECT: AVAILABILITY OF GRANULATED CHLORINE

1. EMBASSY HAS LEARNED INDIRECTLY OF DECISION BY OLIN MATHESON TO REFUSE ORDER FROM ZAMBIAN COMPANY, BAIRD AND TATLOCK, NDOLA, FOR HTH GRANULAR CHLORINE USED BY CITY COUNCIL IN PUBLIC WATER SUPPLY TREATMENT AND BY THE MINING INDUSTRY. ACCORDING TO LUSAKA BASED SOURCE, OLIN HAS INFORMED BAIRD AND TATLOCK THAT ITS MANUFACTURING CAPABILITY IS NOT SUFFICIENT TO MEET EXPORT ORDERS.

2. U.S. IS NOW MAJOR SUPPLIER CHLORINE. LAST YEAR ZAMBIA IMPORTED CHLORINE VALUED AT \$264,000 FROM U.S. WE ARE CONCERNED NOT ONLY ABOUT PUBLIC HEALTH IMPLICATIONS OF INABILITY OF ZAMBIA TO OBTAIN CHLORINE AFTER U.S. FIRMS HAVE CAPTURED THE MARKET, BUT BY DAMAGE TO U.S. IMAGE OF DEPENDABLE SOURCE OF SUPPLY.

3. WE ARE ATTEMPTING TO GET FIRST-HAND ACCOUNT FROM BAIRD AND TATLOCK, BUT WOULD APPRECIATE INDICATION AS TO PRESENT AVAILABILITY IN U.S. OF CHLORINE FOR EXPORT.

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Message Attributes

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Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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